

# CONNECTIONS

NEWS | UPDATES | INFORMATION

## **Welcome New Clients**

**Trius FCU** Kearney, NE

\$75 Million | 13,456 Members



BayPort CU Newport News, VA

\$1.95 Billion | 144,217 Members



## Our Core Values



### **CLIENT FOCUS**

Act as an extension of our clients' teams, defining their priorities and opportunities as our own.



#### **TEAMWORK & COLLABORATION**

Trust in the transformative power of collaboration with clients and partners to create lasting, high-value solutions. Share in celebrating our clients' success.



#### **EXCELLENCE**

Take personal pride in every aspect of work, and do it in a way that leaves an enduring mark of excellence.



#### **INTEGRITY**

Form lasting relationships built on honesty and trust, by honoring and delivering on commitments.



#### **INNOVATION**

The best results are achieved by continually challenging the status quo and seeking to innovate in small ways or large.





**Technology Solutions for Credit Unions** 

UNITRI

Tellergy

# President's Message: Achieving Scale

Dear Client Partners,

As the events of 2020 have played out with credit unions and the general economy, we've been reminded again that achieving scale is so important. The market favors those with higher scale. Yet we can and must compete against larger entities that possess scale in areas that credit unions don't.

This is not a new theme. It's the ongoing reality that we've competed in. But in 2021, we must continue getting better and better in the areas we oversee. WRG exists as a means to deliver the benefits of scale to your Credit Union. In our Unitri Service Bureau, leveraging our systems, people, products, and processes. And in Tellergy, by providing POS software that extends the functionality to you in a shared model.

For 2021, we're exploring new areas of scale in which we can take it up a notch! I'm excited about what this can bring, as I believe firmly that you will continue succeeding provided that your key business partners are aligned to deliver increased efficiency to you. It's a big part of what we're occupied with these days. I look forward to discussing more in the days ahead.



Sincerely,

Dave Cerwinski President, WRG

# In the News

We're proud to announce a multi-year extension of our partnership with Corelation. Looking forward to the continued innovation and growth of our KeyStone hosting services!

Read the Press Release

In March, United Educators Credit Union (UECU) went live with



WRG and its conversion to Corelation KeyStone. Learn how WRG's solutions helped them save time and money.

Read the Case Study



Employee Spotlight:

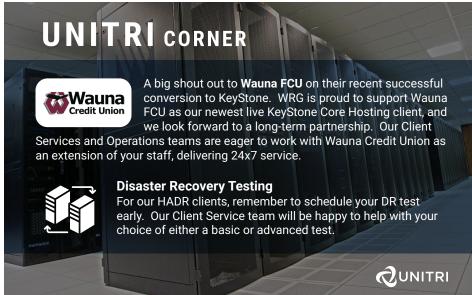
## JOSEPH SANTANA | Accounting Representative

Joseph started with WRG as a new employee in August! We are enthusiastic to have Joseph join in the position of Accounting Representative. Joseph's primary function in this position is to provide valuable accounting information and analysis to our team as we drive growth.

Joseph brings several years of experience previously working as a finance manager. He earned a Bachelor's degree in Finance with a minor in Economics from having graduated from California State University, Los Angeles in 2018.

On a personal level, Joseph enjoys spending his free time with his family including taking road trips, hiking, camping, enjoying the beach and going on vacation. One of Joseph's goals is to further his education with MBA studies in the future.





**Mark Your Calendars** 



Webinar: Tellergy for KeyStone (45 min)

Learn how Tellergy can modernize your member's in-branch experience and streamline operations.



We sincerely value your business and thank you for your continued support and collaboration! -Team WRG



Kerry Dolan Schiappa
Director of Sales & Marketing



Patti Quinteros Director of Projects & Implementations



Mark Monsees
Product Manager



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VRGfan



**WRGtweets** 

