

CONNECTIONS

NEWS | UPDATES | INFORMATION

Welcome New Clients

Trius FCU

Kearney, NE

\$75 Million | 13,456 Members



BayPort CU

Newport News, VA

\$1.95 Billion | 144,217 Members



**CHECK OUT
OUR NEW
VIDEO!**



Technology Solutions for Credit Unions



Our Core Values



CLIENT FOCUS

Act as an extension of our clients' teams, defining their priorities and opportunities as our own.



TEAMWORK & COLLABORATION

Trust in the transformative power of collaboration with clients and partners to create lasting, high-value solutions. Share in celebrating our clients' success.



EXCELLENCE

Take personal pride in every aspect of work, and do it in a way that leaves an enduring mark of excellence.



INTEGRITY

Form lasting relationships built on honesty and trust, by honoring and delivering on commitments.



INNOVATION

The best results are achieved by continually challenging the status quo and seeking to innovate in small ways or large.

President's Message: Achieving Scale

Dear Client Partners,

As the events of 2020 have played out with credit unions and the general economy, we've been reminded again that achieving scale is so important. The market favors those with higher scale. Yet we can and must compete against larger entities that possess scale in areas that credit unions don't.

This is not a new theme. It's the ongoing reality that we've competed in. But in 2021, we must continue getting better and better in the areas we oversee. WRG exists as a means to deliver the benefits of scale to your Credit Union. In our Unitri Service Bureau, leveraging our systems, people, products, and processes. And in Tellerly, by providing POS software that extends the functionality to you in a shared model.

For 2021, we're exploring new areas of scale in which we can take it up a notch! I'm excited about what this can bring, as I believe firmly that you will continue succeeding provided that your key business partners are aligned to deliver increased efficiency to you. It's a big part of what we're occupied with these days. I look forward to discussing more in the days ahead.



Sincerely,

Dave Cerwinski
President, WRG

In the News

We're proud to announce a multi-year extension of our partnership with Corelation. Looking forward to the continued innovation and growth of our KeyStone hosting services!



[Read the Press Release](#)

In March, United Educators Credit Union (UECU) went live with WRG and its conversion to Corelation KeyStone. Learn how WRG's solutions helped them save time and money.



[Read the Case Study](#)



Employee Spotlight:

JOSEPH SANTANA | Accounting Representative

Joseph started with WRG as a new employee in August! We are enthusiastic to have Joseph join in the position of Accounting Representative. Joseph's primary function in this position is to provide valuable accounting information and analysis to our team as we drive growth.

Joseph brings several years of experience previously working as a finance manager. He earned a Bachelor's degree in Finance with a minor in Economics from having graduated from California State University, Los Angeles in 2018.

On a personal level, Joseph enjoys spending his free time with his family including taking road trips, hiking, camping, enjoying the beach and going on vacation. One of Joseph's goals is to further his education with MBA studies in the future.

TELLERGY CORNER

Join Kerry for one of her upcoming Tellerly webinars for KeyStone clients. The next webinar is scheduled for Wednesday, October 28th.

If you'd like to schedule a one-on-one introduction to Tellerly for your Credit Union, contact us today!

[EMAIL US](#)

UNITRI CORNER

A big shout out to **Wauna FCU** on their recent successful conversion to KeyStone. WRG is proud to support Wauna FCU as our newest live KeyStone Core Hosting client, and we look forward to a long-term partnership. Our Client Services and Operations teams are eager to work with Wauna Credit Union as an extension of your staff, delivering 24x7 service.

Disaster Recovery Testing

For our HADR clients, remember to schedule your DR test early. Our Client Service team will be happy to help with your choice of either a basic or advanced test.

Mark Your Calendars

OCT
28

Webinar: Tellerly for KeyStone (45 min)

Learn how Tellerly can modernize your member's in-branch experience and streamline operations.



We sincerely value your business and thank you for your continued support and collaboration! —Team WRG



Kerry Dolan Schiappa
Director of Sales & Marketing



Patti Quinteros
Director of Projects & Implementations



Mark Monsees
Product Manager



Sonia Safri
Client Services Manager